



DATA SPECIALISTS, INC.

DAIRY & FOOD TRACKER™ SOFTWARE SOLUTIONS by Data Specialists, Inc.

Procurement Suite

Producer Payroll

*Give your Producers
the timely
information they're
looking for!*

- *30%-50% labor savings.*
- *60% improved data log accuracies.*
- *50% Reduced receiving shrink*
- *Improved producer relationships.*
- *Federal State Order compliance.*
- *Direct integration with financials.*

Data Specialists, Inc.'s Producer Payroll application is a comprehensive system for the payment and management of milk purchased from producers.

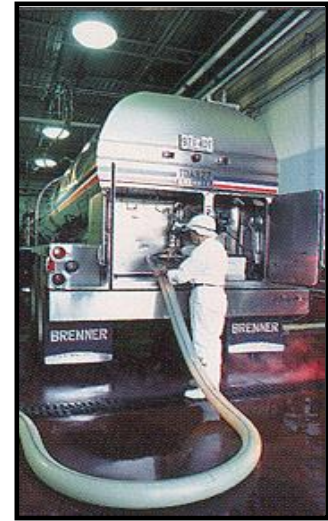
Maximum flexibility and ease of use make this application extremely versatile. This application provides for shrinkage tracking, producer history information including milk component analysis, and multiple payment methods with versatile premiums.

Producer Payroll uses farm pick-up data to prepare and print producer payroll checks. This system provides the flexibility to incorporate several different hauling deduction methods, credit agency assignments, any necessary payroll deductions, payment pricing methods, volume incentives, quality incentives, base plans, and protein incentives. Producer payroll can also prepare payments/checks for vendors, banks, and haulers as defined by the user.





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Integration and Reporting Features

- **Federal / State Pooling reports by:**
 - * **Plant, division, grade**
 - * **New compliance**
 - * **Federal Order**
 - * **non-pooled**
 - * **In - transit**

- **Federal / state electronic reporting**
- **FMO # associations per producer**
- **Lab collection = bar code or manual**
- **Producer data by Mo / Yr / Fy / Life**
- **Shrinkage reporting by hauler / date**
- **Automatic load variance reporting**
- **Internet accessible producer data**
- **Lab data match with load tickets**
- **Hot load and dump processing**
- **Integration with:**
 - * **Weigh scales or flow meters**
 - * **DSI Lab Info. Management**
 - * **DSI Dairy Liquid Inventory**
 - * **SQL, ODBC databases**
 - * **Great Plains Financials**

Milk Pricing and Payment Features

- **Several payment pricing incentives:**
 - * **Seasonal volume differential**
 - * **Forward contracting**
 - * **Fat, Protein, SCC**
 - * **California pricing**
 - * **Cheese yield**

- **Checks for producer, vendor, hauler**
- **Equipment loan processing/tracking**
- **Hauling rate for lbs by grade & zone**
- **Allows for service fees as deduction**
- **Multiple hauling deduction methods**
- **User defined patron check periods**
- **User defined payroll deductions**
- **Multiple partners per producer**
- **Complete check reconciliation**
- **Automated check handling**
- **Fuel adjustment surcharge**
- **User defined assignments**
- **Global assignments**